

**CASE STUDY**

SPIE UK

SPIE UK is a leading provider of energy, safety, and environmentally-focused facilities management solutions. With a strong presence across the UK, SPIE UK delivers comprehensive multi-technical services, supporting a wide range of industries.

Employing over 3,600 dedicated professionals across regional offices, SPIE UK manages a diverse portfolio of facilities, each with unique operational requirements and challenges.

By working closely with Arrow, SPIE UK has successfully enhanced operational efficiency while ensuring every building meets and exceeds expectations, reinforcing their commitment to excellent in facilities management.

"PARTNERING WITH ARROW COUNTY SUPPLIES HAS TRANSFORMED OUR APPROACH TO CLEANING MANAGEMENT. THEIR EXPERTISE AND RELIABILITY MEAN WE CAN FOCUS ON DELIVERING OUTSTANDING FACILITIES MANAGEMENT SERVICES WITH CONFIDENCE."

SPIE UK

AT A GLANCE

3,600+
staff



**Custom
product
solutions**



**Optimised stock
management**



**High quality
service**

ARROW COUNTY SUPPLIES

Arrow House, Longden Road, Shrewsbury, SY3 9AE
T 01743 283 600 E askarrow@arrowcounty.com W www.arrowcounty.com



PROBLEM

Maintaining consistently high cleaning standards across multiple sites presents a significant challenge for SPIE UK. Their portfolio includes both state-of-the-art modern buildings and historic structures over 100 years old, each requiring tailored cleaning solutions. Ensuring uniform standards across such a varied estate demands high-quality, reliable cleaning products, alongside a streamlined supply chain to optimise stock management and efficiency.

SOLUTION

Arrow County Supplies partnered with SPIE UK to take a strategic approach to their cleaning and janitorial needs. By carefully assessing the specific requirements of each site, Arrow was able to recommend and supply the most effective cleaning solutions for every environment. This tailored approach not only ensured the right products were used in the right places but also helped SPIE UK maintain consistency across their estate.

Additionally, Arrow's reliable own-transport delivery service enabled SPIE UK to reduce the amount of stock held on-site, improving efficiency while maintaining uninterrupted access to essential cleaning supplies.

OUTCOME

Through their partnership with Arrow County Supplies, SPIE UK has been able to uphold the highest cleaning standards across their diverse portfolio. By using products that meet stringent quality and performance criteria, SPIE UK continues to reinforce its reputation for excellence in facilities management.

“WITH MULTIPLE SITES TO MANAGE, WE NEED TO GET THE BEST OUT OF EVERYTHING WE USE WHILE MAINTAINING CONSISTENTLY HIGH STANDARDS. ARROW HAS HELPED TO IDENTIFY THE RIGHT PRODUCTS FOR OUR DIFFERENT ENVIRONMENTS, AND WITH DELIVERIES I CAN COUNT ON, I’M ABLE TO REDUCE THE AMOUNT OF STOCK I NEED TO HOLD AT ANY ONE TIME.

WE HAVE HIGH STANDARDS, AND MAINTAINING THEM REQUIRES REAL FOCUS AND TEAMWORK. IT ALSO MEANS WE NEED TO WORK WITH THE RIGHT PARTNERS. QUALITY IS A KEY DRIVER, AND CLEANING STANDARDS ARE OUR NUMBER ONE PRIORITY. PEOPLE HAVE COME TO EXPECT THIS NOW, AND OUR TEAM NEEDS THE RIGHT PRODUCTS—AND PARTNERS LIKE ARROW—TO ENABLE US TO MAKE THIS HAPPEN.”

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